

LAND DIRECTOR

CENTRAL LONDON

EXCELLENT REMUNERATION

St Modwen is a leading listed developer with an excellent reputation across the UK. A Land Director is required to join the existing London and South East team to focus on maximising the value of the projects in the Region with the purpose of enhancing the value of its' existing asset base. The role will see projects through to delivery, working with the existing team within St Modwen by securing all the permissions and consents to enable development delivery. This will either be directly through St Modwen Developments as PRS/PFS or St Modwen Homes (its house building subsidiary), through JV's or sale to external third party house builders. The individual will also be responsible for seeking out and securing new land projects within the Region.

The Position

- Devise and implement a residential development strategy and programme in conjunction with the Regional Director for each of the major projects.
- Undertake reviews of the master plans over the course of the projects to test from a design, market appropriateness and financial perspective
- Appoint, manage and motivate professional teams whilst securing planning consents for the different phases of each of the projects.
- Negotiate sale contracts with residential developers or JV partners to undertake the development of the consented proposals.
- Seek and acquire new opportunities.

Essential Experience

- Ideally 10 years plus experience of the residential sector and of mixed-use development/regeneration projects (either as a principal or as an advisor).
- Demonstrable track record in master planning major residential led schemes and in securing planning consents/negotiating Section 106 agreements.
- Able to provide clear project and commercial leadership, motivate and manage internal and external teams.
- Good communication and influencing skills, confident presenter, high level of personal authority and credibility.
- Rounded property skills, commercial acumen, good negotiating skills, analytical, financially articulate and able to make a contribution to the wider business.

Please apply to Charlie Holroyde, enclosing a full CV together with current remuneration details to cholroyde@macdonaldandcompany.com, quoting reference 939000. Alternatively, call Charlie Holroyde on 0207 318 5890 for a confidential discussion. You can also apply online at www.macdonaldandcompany.com. All direct and third party applications will be forwarded to Macdonald & Company.

People make the difference.
We connect you to that difference.
macdonaldandcompany.com